

# **OPQ**

# **Emotional Intelligence Report**

Name

Mr. Sample Candidate

**Date** 

23 October 2013



#### INTRODUCTION

This report describes competencies key to the development of Emotional Intelligence or EI which can be defined as how well we understand our own feelings and emotions as well as those of others, and how well we manage our relationships with others.

The report is based on your responses to OPQ32 that, along with all self-report questionnaires, is not infallible and the accuracy of this report will depend on the frankness with which you answered the OPQ32 questions. However, while this report is not intended to be definitive, it does provide a starting point for you to consider development needs that are key to both individual and organisational success.

The report has been structured to provide a straightforward and easy to interpret profile. It is made up of an overall summary of your EI development needs and then specific sections related to four key competencies. The EI model that has been used to construct this report is shown below:

# Overall Emotional Intelligence

# Managing Feelings

How you manage your thoughts, emotions and feelings. Essentially, this is the aspect of EI to do with how you manage yourself.

# **Managing Relationships**

How you manage your relationships with other people. Essentially, this is the aspect of El to do with how you work with others.

# Feelings & Emotions

How well you handle your feelings about yourself and others

# Personal Insight

How well you understand your feelings about vourself and others

# **Empathy**

How well you appreciate the perspectives of other people and how they feel or think about things

#### Social Ease

How flexible your approach and style to different work and social situations

# **EMOTIONAL INTELLIGENCE (EI) SUMMARY**

	Potential Development Need	Scope for Development	Potential Strength
Emotional Intelligence			

Your overall score places you in the mid-range on EI suggesting scope for development.

The table that follows summarises development needs for the four specific EI competencies. How you work with others does, of course, depend on how well you understand your own emotions, so it is important to refer to both sets of competencies in considering your EI development needs.

El Competency Area	Potential Development Need	Scope for Development	Potential Strength
Managing		Feelings & Emotions	
Feelings		Personal Insight	
Managing		Empathy	
Relationships		Social Ease	

#### MANAGING FEELINGS

Competency	Potential Development Need	Scope for Development	Potential Strength
Feelings & Emotions			
Personal Insight			

## **Feelings and Emotions**

Your scores suggest that, while you have the capacity to channel your emotions positively, there are also times when you may find it difficult to do so, and times when the way in which you share your feelings with others could have a more positive impact.

- When you find things difficult to progress, when you have concerns about how a situation might turn out, or when you experience problems with other people, how do you express the emotions that you feel? Do you make the time and space to allow your emotions to settle, and to consider how and when your feelings could be shared with others to positive effect?
- How open are you with others about your feelings? If you are someone who likes to express your feelings openly, how aware are you of the impact on others of the way that you express yourself emotionally? If you are someone who is more guarded in sharing your feelings with others, have you considered ways in which sharing emotions constructively can help to strengthen relationships, and the opportunities that you may be missing to encourage others to share their thoughts and feelings with you?

#### Personal Insight

Although you have the capacity to effect personal change when committed to doing so, your scores also suggest that you need to think through how to maintain your commitment and deal with the frustrations that you may experience in pursuing your personal development.

- Do you find that you tend to act before fully thinking through the consequences of your actions? Have there been occasions recently when thinking before acting may have led to a more positive outcome sooner, and/or have enabled you to better manage the emotions involved in resolving issues? Think back to such occasions and consider how thinking issues through and reflecting on your own feelings in advance of acting could have helped you, and how you might apply those insights in the future.
- Are you someone who finds it difficult to stay motivated or committed to a course of action when things prove difficult or frustrating? Has your experience in setting yourself personal goals in the past led to you avoiding difficult goals? How do you adapt to change? Do you see change as motivating or de-motivating, and why? Are there others that you know who seem to achieve the goals they set themselves, are able to overcome difficulties and seem to adapt easily to change? Have you discussed these issues with them, and what insights have these discussions given you?

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#### MANAGING RELATIONSHIPS

Competency	Potential Development Need	Scope for Development	Potential Strength
Empathy			
Social Ease			

# **Empathy**

Although you may make the time to listen to others and find out what they think, the impact you have on others could be strengthened by reflecting on the way that you interact with other people.

- Consider the way that you respond to others when they express an opinion or a view, particularly when the opinion or view expressed contradicts your own thoughts or feelings on an issue. When you feel that a decision has to be made, consider how you strike the balance between gaining the insights of others with the need to make that decision. You might reflect on decision-making processes that you have witnessed yourself and that have been effective in striking that balance.
- Consider how consistent you are in the time that you give to others. Does the way you deal with others vary from person to person? Why might your style with others vary? Is it because of the type of topic or issue raised, the way in which these are raised, or the type of person involved? Consider how attending to the feelings, concerns and perspectives of another person could help you to manage your time with that person, and improve both your and their satisfaction with the time that you spend together.

#### **Social Ease**

While you are someone who is approachable and sociable with others, it may also take you some time to adjust to new people and groups.

- The extent to which you feel uncomfortable when meeting new people or becoming involved with groups of people will be indicated by your Feelings and Emotions (F&E) score (the lower this score then the greater your likely discomfort). If your F&E score is low, follow the advice given under F&E on how you to manage your concerns, to allow yourself the time to adjust to the situation and to allow more positive emotions to surface.
- Compare those situations in which you feel at ease with others and those in which you do not. Is it possible for you to allow yourself to transfer the more positive feelings and thoughts from those situations in which you are more at ease to those situations in which you feel less comfortable? In those situations in which you feel less comfortable, do you allow yourself the time to relax into the situation and adjust to the people that you are with, allowing them the time to adjust to you?

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#### ASSESSMENT METHODOLOGY

This Profile is based upon the following sources of information for Mr. Sample Candidate:

Questionnaire / Ability Test	Comparison Group
OPQ32r UK English v1 (Std Inst)	OPQ32r UK English Finance and Insurance 2011 (IND)

#### PERSON DETAIL SECTION

Name	Mr. Sample Candidate
Candidate Data	RP1=9, RP2=7, RP3=3, RP4=10, RP5=1, RP6=6, RP7=9, RP8=7, RP9=4, RP10=6, TS1=3, TS2=2, TS3=5, TS4=9, TS5=8, TS6=4, TS7=6, TS8=5, TS9=1, TS10=7, TS11=2, TS12=3, FE1=9, FE2=10, FE3=4, FE4=6, FE5=4, FE6=2, FE7=8, FE8=9, FE9=4, FE10=6, CNS=3
Report	OPQ32 Emotional Intelligence Report v2.0 <sup>RE</sup>

#### **ABOUT THIS REPORT**

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The report herein is generated from the results of a questionnaire answered by the respondent(s) and substantially reflects the answers made by them. Due consideration must be given to the subjective nature of questionnaire-based ratings in the interpretation of this data.

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